



# **EZTRIM** White Paper

Satellite Trimmer Cost/Benefit Analysis



## Contents

80 lb Harvest with 1 Satellite Senario .....	3
500 lb Harvest with 4 Satellites Senario .....	4
1000 lb Harvest with 6 Satellites Senario .....	5
Quality Comparison .....	6
Why Satellite Machine Trim .....	7
How Does it Work? .....	8
Client Reviews - Tweed .....	9
Client Reviews - Strainwise .....	10
Client Reviews - Dank .....	11
Trims Wet and Dry .....	12
Photos .....	13
Photos .....	14
Satellite Breakdown and Pricing .....	15

# Cost and Time Savings Calculator

Scenario: 80 lb Harvest with 1 Satellite (SL)

Select Harvest Details		
Pounds to harvest:	80	▼
Machine type:	Satellite (SL)	▼
Machine Qty:	1	▼

(SL) - Basic stand, no speakers or transport bag

Satellite Trim		
Total pounds in dry weight per day	20	(20 lbs per machine per 8 hour day)
Number of employees needed	5	(5 per machine)
Employee wages per day	\$150.00	(Includes employee match)
Payroll cost per day	\$750.00	(Based on number of employees)
Days to complete the harvest	4.00	(8 hour days)
<b>Total harvest cost</b>	<b>\$3,000.00</b>	

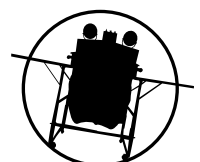
Scissor Trim		
Total pounds in dry weight per day	5	(1 lb per person, per day)
Number of employees needed	5	(same as machine analysis)
Employee wages per day	\$150.00	(Includes employee match)
Payroll cost per day	\$750.00	(Based on number of employees)
Days to complete the harvest	16.00	(8 hour days)
<b>Total harvest cost</b>	<b>\$12,000.00</b>	

Cost / Time Savings		
Days saved	12.00	(Machine vs. Scissor trim)
Dollars saved	\$9,000.00	(Machine vs. Scissor trim)

Equipment cost		
Cost per machine	\$8,495	
Machines needed	1	
Shipping	\$150.00	(\$150 per unit)
<b>Total equipment cost</b>	<b>\$8,645.00</b>	

Bottom Line	
<b>Total savings after equipment cost</b>	<b>\$355.00</b>
Remaining days to break even	
Remaining pounds to break even	

The Satellite (SL) Pays for Itself in the First 80 lbs!



# Cost and Time Savings Calculator

Scenario: 500 lb Harvest with 4 Satellite (SL)s

Select Harvest Details		
Pounds to harvest:	500	▼
Machine type:	Satellite (SL)	▼
Machine Qty:	4	▼

(SL) - Basic stand, no speakers or transport bag

Satellite Trim		
Total pounds in dry weight per day	80	(20 lbs per machine per 8 hour day)
Number of employees needed	20	(5 per machine)
Employee wages per day	\$150.00	(Includes employee match)
Payroll cost per day	\$3,000.00	(Based on number of employees)
Days to complete the harvest	6.25	(8 hour days)
<b>Total harvest cost</b>	<b>\$18,750.00</b>	

Scissor Trim		
Total pounds in dry weight per day	20	(1 lb per person, per day)
Number of employees needed	20	(same as machine analysis)
Employee wages per day	\$150.00	(Includes employee match)
Payroll cost per day	\$3,000.00	(Based on number of employees)
Days to complete the harvest	25.00	(8 hour days)
<b>Total harvest cost</b>	<b>\$75,000.00</b>	

Cost / Time Savings		
<b>Days saved</b>	<b>18.75</b>	(Machine vs. Scissor trim)
<b>Dollars saved</b>	<b>\$56,250.00</b>	(Machine vs. Scissor trim)

Equipment cost		
Cost per machine	\$8,495	
Machines needed	4	
Shipping	\$600.00	(\$150 per unit)
<b>Total equipment cost</b>	<b>\$34,580.00</b>	

Bottom Line	
<b>Total savings after equipment cost</b>	<b>\$21,670.00</b>
Remaining days to break even	
Remaining pounds to break even	

**At 500 lbs You Save \$56,250 in Payroll Costs!**



# Cost and Time Savings Calculator

Senario: 1000 lb Harvest with 6 Satellite (SL)s

Select Harvest Details		
Pounds to harvest:	1000	▼
Machine type:	Satellite (SL)	▼
Machine Qty:	6	▼

(SL) - Basic stand, no speakers or transport bag

Satellite Trim		
Total pounds in dry weight per day	120	(20 lbs per machine per 8 hour day)
Number of employees needed	30	(5 per machine)
Employee wages per day	\$150.00	(Includes employee match)
Payroll cost per day	\$4,500.00	(Based on number of employees)
Days to complete the harvest	8.33	(8 hour days)
<b>Total harvest cost</b>	<b>\$37,500.00</b>	

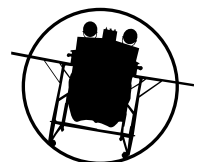
Scissor Trim		
Total pounds in dry weight per day	30	(1 lb per person, per day)
Number of employees needed	30	(same as machine analysis)
Employee wages per day	\$150.00	(Includes employee match)
Payroll cost per day	\$4,500.00	(Based on number of employees)
Days to complete the harvest	33.33	(8 hour days)
<b>Total harvest cost</b>	<b>\$150,000.00</b>	

Cost / Time Savings		
<b>Days saved</b>	<b>25.00</b>	(Machine vs. Scissor trim)
<b>Dollars saved</b>	<b>\$112,500.00</b>	(Machine vs. Scissor trim)

Equipment cost		
Cost per machine	\$8,495	
Machines needed	6	
Shipping	\$900.00	(\$150 per unit)
<b>Total equipment cost</b>	<b>\$51,870.00</b>	

Bottom Line	
<b>Total savings after equipment cost</b>	<b>\$60,630.00</b>
Remaining days to break even	
Remaining pounds to break even	

At 1,000 lbs You Save \$112,500 in payroll Costs!



# Trim Quality

The Satellite Provides Unsurpassed Wet or Dry Trim Quality

## WET TRIM

Before



After



## DRY TRIM

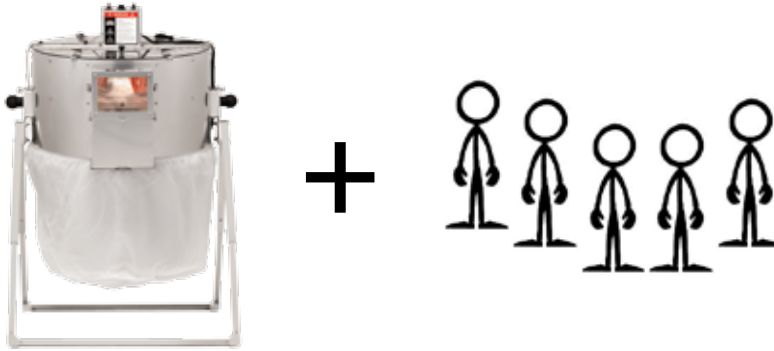
Before



After



# Which Would You Prefer?

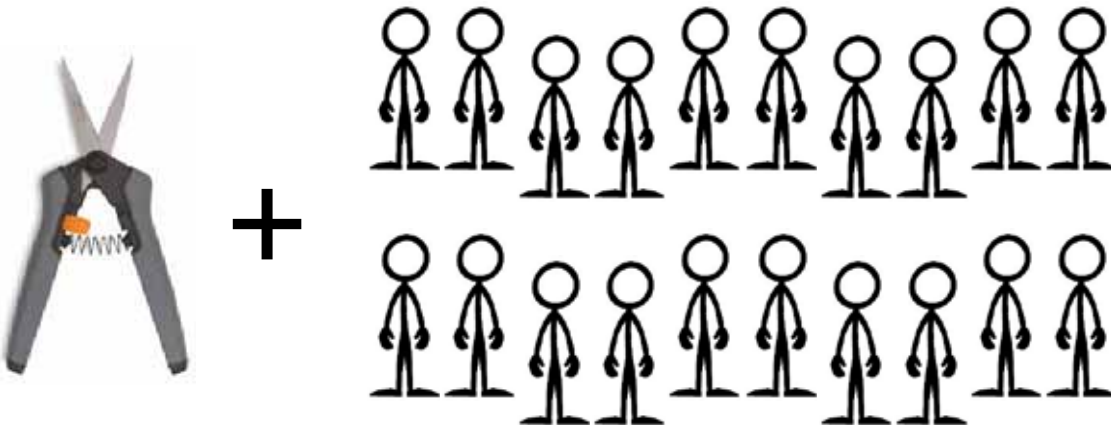


Satellite Crew: 1 Satellite (SL) + 5 Employees = 20 lbs / Day

## Advantages of a Satellite Crew

- 5 People = 20 People
- Scale Down to Your Preferred Employees
- Trustworthy / Full-Time
- Trimming Quality / Consistency
- No Temporary Workers
- Eliminate Your Harvest Headaches

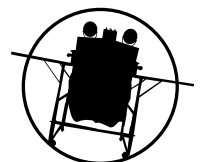
— OR —



Scissors Crew: Scissors + 20 Employees = 20 lbs / Day

## Problems Associated with Hand Trimmers

- Inconsistency / Damage to the Product
- High Turnover / Training Costs
- Not Showing Up to Work
- Slow / Expensive
- Theft
- Substance Abuse Problems



# How Does It Work?

**Plant in Pot**



**Defan**



**Debone / Debud**



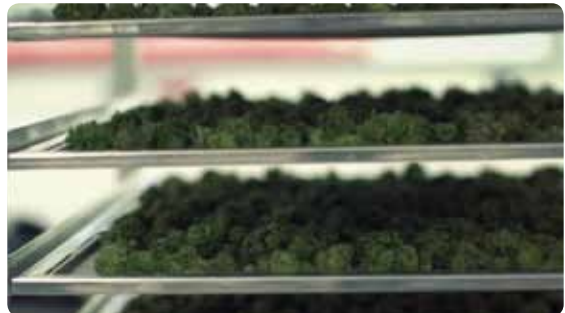
**Trim**



**Quality Control**



**Cure**

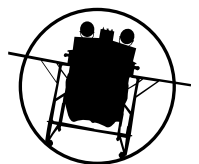




## Client Reviews – TWEED

Out of all of the trimmers we've looked at, the Satellite trimmer is the best in speeding up productivity.

– **D a n** , *Processing Supervisor* – **T W E E D**



## Client Reviews – STRAINWISE



Since we have been using the Satellites, our productivity has doubled if not tripled... with a 30 man crew, 5 Satellites and an 8 hour day, we can get through 500 plants, which is 110 lbs .



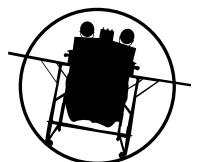
– **M i k e** , *Agricultural Harvesting Engineer* – **S T R A I N W I S E**



## Client Reviews – DANK

Initially they did hand trimming here, until they found out that it was going to cost \$250 per pound per harvest. We've been using the Satellite over four years now and ended up dropping our cost to \$50 per pound per harvest... and we never turned back.

– **J e r e m y**, *Harvest Supervisor* – **D A N K**



## Dual Action

The Satellite is the World's Best Wet and Dry Trimmer

### ————— WET TRIM —————

**Wet Trim Grate**



**Final Product**



### ————— DRY TRIM —————

**Dry Trim Grate**



**Final Product**



# Final Product Quality

Wet and Dry Trim Final Product Quality is Unmatched

## WET TRIM

Final Product



Final Product

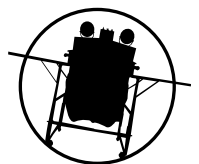


## DRY TRIM

Final Product



Final Product



## Leaf Collection and Filtration

Multiple Filtration Bags Separate the Trichomes From the Leaf

Filtered Product



Filtered Product



Satellite Extract



Tunnel Trimmer Extract



## Products

### Satellite

INCLUDES:

- Transport Bag
- Tray Tables / Rolling Workstation
- Speakers



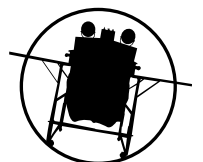
### Satellite (SL)

INCLUDES:

- Same body as Satellite
- Simple Stand / No Tray Tables
- No Transport Bag
- No Speakers

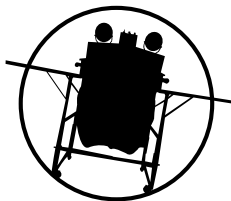


Start Saving Time and Money Today! CALL 1.888.812.9931



2400 Industrial Ln.  
Broomfield, CO 80020

1.888.812.9931  
info@eztrimming.com  
www.eztrimming.net



**EZTRIM**  
**WORLD'S BEST LEAF TRIMMERS**

SPEED | QUALITY | CONTROL